

# Westernacher Consulting - Solutions for Logistic Service Providers

## Optimise your Warehouse Billing with Westernacher Warehouse Billing Solution



### Warehouse Logistics

## Are you able to bill your services accurately and efficiently?

Manage your billing process with Westernacher Warehouse Billing Solution built on SAP EWM technology

Leading logistics service providers (LSPs) offer customer orientated services and provide itemised bills that are accurate and can be produced on demand.

To achieve this, technology needs to be supported by "best in class" processes. Without this combination LSPs find themselves faced with numerous challenges resulting in a plethora of workarounds.

#### Typical pain points with warehouse billing include:

- Cost allocations are based on very general assumptions and some guesswork
- Inadequate cost tracking can lead to non-recovery of costs
- Inaccurate billing leads to customer dissatisfaction and back office workload spikes
- Manually intensive tracking of actual work performed wastes time and is inefficient
- Lack of ability to accurately forecast revenue

**Westernacher Warehouse Billing Solution further extends** the SAP Extended Warehouse Management (EWM) solution by providing comprehensive support for warehouse billing processes. **It provides LSPs with the functionality that they need to take strategic decisions and change their billing into an exact science.**

#### KEY STRATEGIC QUESTIONS

- What impact will new contract terms have on billing and revenue?
- How can I achieve complete cost transparency and always know the exact services we have provided, for each customer and the resulting revenue?
- How can I efficiently bill customers for services rendered based on individual contract agreements?
- What impact will individual customer specific rates and billing strategies have on our bottom line?

### Westernacher - Strategy, Process and IT-Consulting since 1969.

#### WESTERNACHER SERVICE PORTFOLIO

- Strategy and process consulting
- A dedicated business intelligence practice
- SAP feasibility studies
- SAP design and implementation
- Design and implementation of SAP add-on solutions
- Change Management

Our dedicated Warehouse Management practise has successfully implemented SAP warehouse solutions since 1994. Our track record ensures that we bring a wealth of experience to every client. The foundation for future success stems from our aspiration to surpass our customer's highest expectations.

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The warehouse management capabilities for LSPs billing **require comprehensive functionality** in the areas of **rating, tariff modeling, and profitability analysis.**

**Westernacher Warehouse Billing Solution** allows you to meet your contractual obligations and invoice your customers accurately on an activity basis without significant manual tracking.

Date	EntoDisp	Owner	WhsePrcTpe	Activity	HU Type	SLocTyp	Typ	DLocTyp	DTyp	Level	DynKey	Count	Billing No.
03-16-2010		WI5_1000	3030	INTL	E1	B	8030	B	9020	D		2	
03-16-2010	WI5_1000	WI5_1000	3030	INTL	A1	B	8030	B	9020	D		2	10000100
03-16-2010	WI5_1000	WI5_1000	3030	INTL	E1	B	8030	B	9020	D		2	10000100
03-16-2010	WI5_1000	WI5_1000	3030	INTL	E1	B	8030	B	9020	D		2	10000100
03-16-2010	WI5_1000	WI5_1000	3070	PICK	A2	B	8030	B	9020	D		2	10000100
03-16-2010	WI5_1000	WI5_1000	3070	PICK	E1	B	8030	B	9020	D		22	10000100
03-16-2010	WI5_1000	WI5_1000	ZOU1	PICK	E1	R		B	8030	D		1	
03-19-2010	WI5_1000	WI5_1000	1010			B		B	9010	D		2	
04-07-2010	WI5_1000	WI5_1000				B	8040			D		1	
04-08-2010	WI5_1000	WI5_1000	1011					B	9010	D		4	

As Westernacher Warehouse Billing Solution **is deployed as a packaged solution, immediate benefits can be realised.** It is a comprehensive activity-based solution that uses highly adaptable rules to calculate rates and charges.

With seamless integration into the **SAP ERP backend** customers can be billed based on individual contract agreements. All warehouse activity can be tracked for onward billing. These activities include: **receiving, put-away, replenishment, picking, packing, staging, loading.** **Additional allocations based on warehouse rental, space consumption and equipment usage can also be accurately tracked and billed.**

### Key Benefits

Westernacher Warehouse Billing Solution built on SAP EWM technology

- Activity and consumption based billing to replace arbitrary allocations and estimates
- Highly automated billing processes to replace manual billing
- Real-time sales and revenue reporting through tight integration with SAP components
- Ability to cater for individual contract terms per customer
- Penalty calculations can be performed for exceeding load or contract terms
- Integration of various customer specific services to bill

### Want to find out more?

Call us to set up a free of charge consultation. We will discuss your specific requirement and demonstrate how **Westernacher Warehouse Billing Solution** can optimise your warehouse billing.

### Your contact person



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